

## Message Text

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PAGE 01 STATE 181992

14

ORIGIN ARA-10

INFO OCT-01 ISO-00 EB-07 COME-00 TRSE-00 OMB-01 OPIC-03

CIAE-00 INR-07 NSAE-00 L-03 H-02 PA-01 PRS-01 USIA-06

SEC-01 FTC-01 /044 R

DRAFTED BY ARA-LA/E: JAALLITTO:GFH

APPROVED BY ARA-LA/EP - RICHARD WEBER

----- 115738

R 230041Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

C O N F I D E N T I A L STATE 181992

E.O. 11652: GDS

TAGS: BBAK, BDIS, EC

SUBJECT: STATUS OF GOE'S PROGRAM FOR RE-ISSUING ID'S

REF:A.QUITO 5046; (B) STATE 178638

1. AVANT'S WASHINGTON REPRESENTATIVE CALLED THE DESK OFFICER JULY 21 TO SAY THAT ACCORDING TO AVANT PRESIDENT ROGER KUHNS, IT APPEARS THAT AN AGREEMENT ALONG THE LINES PROPOSED BY THE EMBASSY (PARAGRAPH NINE, REFTEL A) AND AVANT (PARAGRAPH ONE, REFTEL B) SEEMS IMMINENT. THE ONLY PROBLEM LEFT IS THE FACT THAT GENERAL BINDING CORPORATION (GBC) OF CHICAGO (WHOSE LOCAL DEALER WORKS OUT OF GUAYAQUIL) IS ONE OF THE ORIGINAL BIDDERS, ALLEGEDLY PAID \$20,000 IN BRIBES TO GOE OFFICIALS TO GET THE CONTRACT, AND IS THREATENING TO GO PUBLIC WITH THAT INFORMATION IF GBC IS NOT CUT IN SOME WAY. THE GOE HAS TOLD AVANT'S REPRESENTATIVE PANAMCO THAT IF THOSE TWO CAN GET GBC OFF THE GOE'S BACK, THEN PANAMCO HAS THE CONTRACT. SO AVANT AND PANAMCO ARE CONSIDERING PAYING QUOTE A ROYALTY UNQUOTE TO GBC.

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PAGE 02 STATE 181992

PANAMCO'S QUITO MANAGER, MR. HIDALGO, WILL PROBABLY

MAKE THE FINAL DECISION ON THIS.

2. ONE MORE POSSIBLY COMPLICATING FACTOR IS A

TELEPHONE CALL THAT PANAMCO'S OWNER RECEIVED FROM A GOE  
OFFICIAL JULY 19 OR 20 IN WHICH THE OFFICIAL ALLEGEDLY  
SAID THAT FOR TEN PERCENT OF THE CONTRACT, HE WOULD  
SEE TO IT THAT PANAMCO HAD NO TROUBLE GETTING THE  
CONTRACT. THE PANAMCO OWNER SUPPOSEDLY REFUSED THE  
OFFER, AND DOESNOTTHINK THE REFUSAL WILL HURT PANAMCO'S  
CHANCES AT THIS LATE STAGE.

ROBINSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** LA/E: JAALLITTO:GFH  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Office:** ORIGIN ARA  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 178638  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20 JUL 2004 by SmithRJ>; APPROVED <20 JUL 2004 by GolinoFR>  
**Review Markings:**

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EO Systematic Review  
04 MAY 2006

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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** STATUS OF GOE'S PROGRAM FOR RE-ISSUING ID'S  
**TAGS:** BBAK, BDIS, EC  
**To:** QUITO  
**Type:** TE  
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